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***Law Firms at a Rediscovery Watershed***

**NEW YORK, July 22, 2014** – [RVM Enterprises, Inc.](#) has published the results of a recent benchmarking report by Ari Kaplan Advisors, entitled “[Law Firms at a Rediscovery Watershed: Embrace eDiscovery Entirely or Collaborate for Client Service?](#)” The report explores past, present and future trends in eDiscovery and how law firms are shifting in order to remain current in their approach to the changing eDiscovery industry.

In this report, [Ari Kaplan Advisors](#) explore issues ranging from shifting expectations and the law firm approach to risk tolerance and client influence. All participants in the study were from Am Law 200 firms and spoke under condition of anonymity. All were decision makers in their respective eDiscovery groups.

**“The eDiscovery landscape is constantly evolving within corporations; perhaps even more so within law firms,”** said [Vinnie Brunetti, CEO at RVM Enterprises, Inc.](#) **“RVM wanted to share the results of this study to illustrate some of the trends across AmLaw 200 firms. We feel the study will provide value for firms that are at a watershed moment when it comes to creating efficient models for supporting their clients in the complex world of eDiscovery.”**

Corporations have felt the impact of eDiscovery costs and have become more educated about the process. As a result, shifting demands and changing expectations are bringing the law firms that represent them to a place of rediscovery. With 83% of corporate clients requesting that firms write-off eDiscovery costs, and 93% demanding greater efficiency, it is not surprising that law firms are reevaluating how they handle eDiscovery.

**“We had the privilege of speaking with some of the most dynamic eDiscovery leaders at the country’s top law firms,”** said [Ari Kaplan, Principal of Ari Kaplan Advisors.](#) **“They shared both perspectives and predictions about an industry focused on harnessing the power of technology to build efficiency and enhance client service.”**



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## About RVM

[RVM](#) has been the preferred provider of eDiscovery services and data solutions to leading global financial institutions, corporations and Am Law 100 firms for nearly two decades. RVM can assist around the world, across industries and in both the private and public sectors.

RVM is proud of receiving certification from WBENC as a woman-owned business in 2013.

For more information about RVM, visit us at [www.rvmediscovery.com](http://www.rvmediscovery.com).